

# Complete Retail

## Vendor Interface

### **The Problem:**

- Items that have had cost/price changes are often difficult to identify off of vendor supplied price change sheets.
- Adding new items is usually done after the item has arrived.
- Items that have been discontinued are difficult to identify using vendor supplied discontinued item sheets.
- Items available at a discount are hard to identify and order.

### **The Solution:**

The Vendor Interface Module of Complete Retail!

### **How Does It Work?**

- Vendors e-mail you price changes, new products, discontinued products, and product specials.
- You save these files and import them into Complete Retail.
- Price changes are presented for **only** those products you carry and changing the database is a simple click.
- New products are presented to you to add to the product file or reject.
- Discontinued items are presented for **only** those products you carry along with any vendor recommended replacement item.
- Products with discounts are presented for only products you carry including your average movement on each product.

### **Features:**

- Electronic Interface to Vendors For: Price/Cost Changes, New Products, Discontinued Products, and Products offered with Allowances.
- Simple Point-And-Click Interface

### **Benefits:**

- Decreased Time Maintaining Products
- Increased Profits By Making Timely Price Changes
- Increased Profits By Ordering Items That Are On Special
- Improved Category Management By Identifying and Replacing Discontinued Items

## Sample Price Change Review:

Complete Retail - [FrmVIPPriceChangeReview]

Accounting Customers Employees Inventory Lottery Tracking Products Rentals Sales Vendors Administration

### Review and Process Cost/Price Changes

Hide Products From Other Vendors:  Price Changes For: **Great North Foods**

Hide Inactive Products:

UPC: 0007105200032 Product: Coles Garlic Bread Stix Record: 4 Of: 9

Pack: 12 Size: 9Z UOM: [v]

	Current	New	
Cost	\$1.6700	\$1.9900	Compute Cost = Cost/Pack
Price	\$2.79	\$2.79	
Profit	\$1.12	\$0.80	Set Price Based On Profit \$
Margin	40.14%	28.67%	Set Price Based On -> 35.00% Target Margin

Current Vendor: Great North Foods  
Product Active:  True

Price Change Status: **Pending**  
Effective Date: 02/09/06

Approve Cost/Price Change As Of Effective Date

Form View FLTR NUM

## Sample Products On Special List:

Microsoft Access - [RptVIPProductSpecials]

File Edit View Tools Window Help

90% Close

### Product Specials

Great North Foods

Week	Section	Department	UPC	Description	Pack Size	Avg Sales /Week	Normal Cost	Special Cost	\$Unit Disc	Disc %
1	Cheese	Grocery	0002100060269	Kg Deluxe Amer Slices	12 16 Z	5.2	\$3.430	\$3.330	\$0.10	2.92%
3	Cleaning Suppl	General Mercha	0003500048150	Dynamo	9 50 Z	0.1	\$2.440	\$1.700	\$0.65	26.64%
	Dairy	Grocery	0001111587132	Imperial Marg-Stick 4517	30 1# QTRS	3.0	\$0.690	\$0.650	\$0.14	20.29%
	Dairy	Grocery	0002100061223	Kg Phil Crm Cht	12 8 Z	2.9	\$1.400	\$1.030	\$0.37	26.43%
	Dairy	Grocery	0002100061391	Kraft French Onion Dip	12 16 Z	2.2	\$1.330	\$1.240	\$0.09	6.77%
	Dairy	Grocery	0002100061392	Kraft Creamy Ranch Dip	12 16 Z	0.3	\$1.330	\$1.240	\$0.09	6.77%
	Food	Grocery	0002300098505	Bk Chili Hot Beans	24 15.5 Z	0.9	\$0.700	\$0.670	\$0.03	4.29%
	Food	Grocery	0004300070630	Max Hse Fao	6 39 Z	0.3	\$7.020	\$5.940	\$1.18	16.81%
	Food	Grocery	0004155500017	Pace Mild Picante Sauce	12 16 Z	0.4	\$1.810	\$1.650	\$0.16	8.84%
	Food	Grocery	0004100002297	Lipton Nd/So Chkn/Broc	12 1	0.5	\$1.010	\$0.940	\$0.07	6.93%
	Food	Grocery	0004100002253	Lipton Nd/So Althedo	12 1	0.1	\$1.010	\$0.940	\$0.07	6.93%

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**For More Information:**  
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